

Managing customer & supplier credit & fraud risk through Covid-19

Intuitive Speakers from Graydon:

Peter Rosser – Head of Financial Analysis

Emma Caister – International Business Director

Nigel Dickinson – Head of Fraud Prevention propositions

Chris Oatts – Director of Data Operations

Simon Blackwell – Managing Director

WEBINAR - MS TEAMS

Thursday, 10th September 2020 at 2:00pm

Register at MACM on info@macm.org.mt

Agenda

Background/Context

- Current challenges faced in credit, risk and procurement
- What can be the future challenges
- Graydon's observations and customers' feedback

Customer and supplier risk analytics during COVID-19

- Guidance on how to identify risk in your customer and supplier portfolio and plan ahead
- Identifying which of your customers or suppliers are likely to need support
- Showing how additional impact scoring can help you during this period

B2B Fraud in Covid-19....and how to Fight it

- Trends, insights and tips for protecting your business against fraud
- Types of B2B Fraud
- The Increasing Risk of Fraud in the Covid-19 Crisis
- Practical steps to take

Making informed credit, risk and procurement decisions

- What actions could you take

Q&A

Registration

Complete and send it to: info@macm.org.mt

Name & Surname

Company Name

e-mail address

Telephone/Mobile Number

This is a Free Webinar for MACM Members
You will receive a link to join the Webinar by e-mail upon registration



Emma Caister has worked for more than 20 years within the company data and business analytics industry in roles including international data acquisition, product development and channel management. She is a FCICM and an active member of both FEBIS and the AICDP.



Nigel Dickinson has worked in business information since 1984. In his early days he learned the ropes as a credit reporter for D&B, analysing company accounts, interviewing directors and taking up bank and trade references to assign credit ratings. Over time he moved into a variety of sales, marketing and management positions with both UK and European responsibilities for risk management, marketing and compliance services.

Since 2014 Nigel has fulfilled his desire to work with smaller privately owned businesses with a variety of interim and consultancy roles including spells in business taxonomy, market research, CRM, company documents and Regtech businesses.

Nigel joined Graydon in February 2018 where he is focused on developing partnerships to bring their services to a wider audience.



Peter Rosser has thirty five years' experience in the credit industry, working particularly in the training and development of staff. Pete has provided training courses to many companies and organisations including The Chartered Institute of Credit Management.



Chris Oatts has 25 years' experience within the credit and business information sector and is responsible for all of Graydon UK's commercial credit information assets, managing an experienced team of analysts, consultants and credit data specialists which operate and add value to a database of over 6 million UK business entities.

Chris also represents Graydon on various industry data groups and associations.